

To whom it may concern,

My name is Christian Little and Pearl Reyes has been our relator for approximately the past 7 years. We moved from northern California to Oxnard due to my husband's job in the military. We knew we wanted to buy a house as we were living in an apartment in Northern California with a baby on the way! House hunting can be very stressful, especially when you can't be physically there to find your new home. We previously had a different realtor who made our experience searching for a new home in Oxnard a nightmare. Feeling fried and not looking forward to buying a home, we luckily found Pearl. She was a total lifesaver.

She listened to what we wanted and was extremely kind and understanding of our situation. We felt so at ease with her, and she instantly took the stress of house hunting off our shoulders! Pearl gave her all to help us find the perfect home. She kept constant contact with us going above and beyond for us. She promptly found us a perfect home and made the process of going into escrow feel SO easy. Being first-time home buyers, we knew nothing about the process, yet she made it a breeze.

Once escrow closed and all was said and done, she kept in contact with us over the years, checking in on us. We knew when we got our next station orders we wanted Pearl to sell our house for us. Selling a home is just as if not more stressful but again she made this daunting task a walk in the park for us. Our son is autistic and having his routine interrupted can be hard for him, so she always gave us ample notice for when we needed to vacate our property for showings.

Pearl walked us through each step of this process, ensuring we never felt confused or stressed! She also gave us a great list of contacts for house repairs and cleaning, so we didn't have to do the extra footwork of finding someone. Once we put our hose on the market a bunch of offers came through instantly and Pearl helped us pick the best offer! In the blink of an eye, we went to escrow. While all of this was happening, she helped us contact a realtor in Florida to help us purchase our next home!

We think Pear Reyes is an amazing realtor and human being in general. Being a military family, we move a lot, and finding someone to help you buy and or sell a property is scary. You are trusting a stranger to lead you the right way. We are so grateful that we found her! Honestly, military families oftentimes must buy their homes without even stepping foot in them first. I say this with no hesitation, if you are ever searching for a home in the Ventura County area Pearl Reyes will make it the easiest process ever.

Sincerely,

Christian Little



PEARL REYES

REALTOR®

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We met Pearl when we were looking for a house in Oxnard last 2013.

We have interviewed several real estate agents, and Pearl has stood out. She is very patient in explaining things to us, back then, when we were first time homebuyers with lots of questions.

We have checked out several houses, and that took months of house hunting. She guides us through the process. She points out things that we did not even notice. She is very honest and sincere. We did not feel we were rushed.

We have referred her to our friends because we have proven her integrity and work ethics. We know that they will be in good hands when they will choose Pearl as their agent, and everyone has nothing but very positive feedback. Now, they are referring Pearl to their friends as well. ❤️

When we decided to sell our house in Oxnard, we already know our go to person. 😊 Even when everything can be done electronically, she took time and explained to us every single detail of the papers we signed.

Thank you, Pearl, for all your help.

You are awesome!

Eliar and May Ann Labitan ❤️



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December 11, 2020

To Whom It May Concern:

I am writing to endorse the Real Estate Services of Pearl Reyes whom I have known since March of 2018. I first met MS. Reyes while house hunting in that month in coordination with a military move which I executed in May of that same year. I have purchased three homes in the last 13 years, sold one, and have interacted with six different agents on my half directly and various others representing other sellers and buyers from Virginia, to California, to Italy. In short, I know of no single agent who possesses her integrity, drive, or expertise in the industry. She perfectly balances the needs of her client with the standards of the industry and the integrity of her profession.

In March MS. Reyes was relentless in her pursuit of a house for me, and her expertise in real estate was revealed in her near perfect estimate of the appraisal value of the house I wanted to purchase. In addition, she was able to marshal inspections and processes to make all of that happen in a very short amount of time given my window for shopping.

Once I received orders again I was determined that MS. Reyes would be my agent to sell the property I had purchased, because of what she had demonstrated two years prior. While we sold in a very competitive market, the process was complicated by our own desire to purchase a house at our new location, COVID19 restrictions, and multiple obstacles posed by an appraising agent and the buyer. Multiple offers within three days of opening, three different appraisals, and a buyer who changed loan products later and we sold the house for more than we listed it for. In the entire process MS. Reyes kept us informed of changes, pursued the buyer's agent on progress, and ensured that the buyer's loan would close on time so as not to hinder our new home purchase in Virginia. But the story does not end there.

MS. Reyes continued to coordinate with our agent in Virginia and the selling agent of the house to ensure that purchase contingencies were met and we were able to purchase our new home. All of this happened after we closed on the sale of our old home. As our sale was a rent-back agreement, she was engaged well after the sale and final walk-through to see a smooth transition between owners. Finally, with no prompting she made sure that we received all of our military benefits with regard to rebates and discounts. These were items I would not have known to ask for, but that she ensured were made available to me.

Pearl helped everyone in this process and made other agents better through the process. She is a master of her craft and literally knows everything and seems to know everyone who works in or with real estate. Not just as a military member but anyone who is looking to sell or purchase a house, even in a seller's market would do well to enlist the aid of Pearl Reyes. It is not an overestimate to say that she makes miracles happen.

With Pleasure I write,

Thomas Cook



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